



Jewish National Fund of Montreal

Company Name:	Jewish National Fund of Montreal	Job Category:	Fundraising
Title:	Campaign Director	Status:	Full Time
Location:	Montreal	Date Posted:	April 13, 2018

CONTACT INFORMATION	PRIVACY
<p>JNF Montreal</p> <p>sarah.anderson@jnf.ca</p>	<p>The information gained from the applicants will be treated confidentially and will be respected at all times.</p>

CONFIDENTIAL POSITION SPECIFICATIONS	
Position	Campaign Director
Company	Jewish National Fund of Montreal (JNF Montreal)
Location	Montreal
Reporting	Executive Director – Jewish National Fund of Montreal (JNF Montreal)
Website	<p>www.jnfmontreal.ca (Montreal)</p> <p>www.jnf.ca (Canadian)</p>

COMPANY BACKGROUND AND CULTURE

The Jewish National Fund of Montreal is growing and is now opening two new positions! This is an exciting opportunity to join a region that has been witnessed tremendous growth over the past few years.

Over the past 116 years, JNF worldwide has evolved into a global environmental leader by planting 240 million trees, building over 200 reservoirs and dams, developing over 250,000 acres of land, creating more than 1,000 parks, providing the infrastructure for over 1,000 communities, brining life to the Negev Desert and educating students around the world about Israel and the environment.

THE POSITION

The JNF Montreal Campaign Director will be responsible for participating in the fundraising efforts of JNF Montreal as well as corporate sponsorship solicitation, with a goal to raise between \$1-1.5 million. This person will work closely with the Executive Director of JNF Montreal.

Responsibilities will include but are not limited to the following:

- Cultivating and stewarding gifts and building solid relationships with donors.
- Conduct one-on-one solicitation of major donors.
- Soliciting high level corporate sponsorships
- Maintaining regular communication with JNF donors and sponsors.
- Working with volunteer canvassers and committees on various campaigns and event planning.
- Planning and executing fundraising and stewardship events



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- Continue building relationships with current JNF partners and existing supporters
- Responsible for bringing in new donors and corporate sponsors to JNF by building new opportunities
- Work with Executive Director to build a strategic plan to achieve short, mid and long-term sponsorship goals
- Assisting in all aspects of JNF Montreal's largest campaign, the Negev Dinner. Responsibilities include working with the volunteer committee, soliciting donors and corporate sponsors, and all logistics, marketing, program development and administration of the dinner and other Negev campaign events.
- Staffing of JNF missions to Israel
- Supervision of select areas of the JNF Montreal fundraising operation
- Assisting with other duties and providing support in all areas as needed by the Executive Director

PROFESSIONAL EXPERIENCE/QUALIFICATIONS

- *A minimum of four (4) years of relevant experience including fundraising experience. Management experience preferred.*
- *Experience working on not for profit campaigns and major fundraising events.*
- *Familiarity with the Canadian Jewish Community and specifically the Montreal Jewish Community.*
- *Strong fundraising and corporate sponsorship solicitation skills and background.*
- *Experience working with volunteers.*
- *Appreciation of and commitment to Israel.*
- *Excellent written communication skills.*
- *Superior organizational skills.*
- *Understanding of media and marketing.*
- *Warm, friendly and interpersonally agile.*
- *Excellent communication skills*
- *Fluently bilingual*
- *Proficiency with technology and utilization of social media outlets.*
- *Experience with fundraising software preferred.*

EDUCATION

University degree required.

RESUME SUBMISSION

Attention: Sarah Anderson

Subject Line – Campaign Director

Email: sarah.anderson@jnf.ca

Applications will be accepted until April 30, 2018. Only those selected for an interview will be contacted.