



Jewish National Fund of Montreal

Company Name:	Jewish National Fund of Montreal	Job Category:	Fundraising
Title:	Campaign Director	Status:	Full Time
Location:	Montreal	Date Posted:	September 28, 2018
CONTACT INFORMATION		PRIVACY	
<p>JNF Montreal</p> <p>sarah.anderson@jnf.ca</p>		<p>The information gained from the applicants will be treated confidentially and will be respected at all times.</p>	
CONFIDENTIAL POSITION SPECIFICATIONS			
Position	Campaign Director		
Company	Jewish National Fund of Canada		
Location	Montreal		
Reporting	Executive Director – Jewish National Fund, Quebec Region		
Website	<p>www.jnfmontreal.ca (Montreal)</p> <p>www.jnf.ca (Canadian)</p>		
COMPANY BACKGROUND AND CULTURE			
<p>The Jewish National Fund of Canada is a non-profit organization with offices in over 10 Canadian cities.</p> <p>Since its inception in 1901, JNF worldwide has evolved into a global environmental leader by planting 240 million trees, building over 200 reservoirs and dams, developing over 250,000 acres of land, creating more than 1,000 parks, providing the infrastructure for over 1,000 communities, bringing life to the Negev Desert and educating students around the world about Israel and the environment. Today, JNF focuses on building much needed social infrastructure for all Israelis from all walks of life.</p> <p>This is an exciting opportunity to join JNF Montreal, a region that has witnessed tremendous growth in recent years!</p>			
THE POSITION			
<p>The JNF Montreal Campaign Director is a critical role, and this person will be responsible for participating in the fundraising efforts of JNF Montreal as well as corporate sponsorship solicitation. The Campaign Director will work closely with the Executive Director of JNF Montreal.</p> <p>Responsibilities will include but are not limited to the following:</p> <ul style="list-style-type: none"> • Responsible for bringing in new donors and corporate sponsors to JNF by building new opportunities. • Continue building relationships with current JNF partners and existing supporters. • Cultivating and stewarding gifts by building solid relationships with donors & corporate enterprises • Work with the Executive Director to build a strategic plan to achieve short, mid and long-term sponsorship goals. 			



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- Maintaining regular communication with JNF donors and sponsors.
- Assisting in all aspects of JNF Montreal's largest campaign, the Negev Dinner. Responsibilities include working with the volunteer committee, soliciting donors and corporate sponsors, and all logistics, marketing, program development and administration of the dinner and other Negev campaign events.
- Working with volunteer canvassers and committees on various campaigns and event planning.
- Planning and executing fundraising and stewardship events.
- Supervision of select areas of the JNF Montreal fundraising operation.
- Staffing of JNF missions to Israel.
- Assisting with other duties and providing support in all areas as needed by the Executive Director.

PROFESSIONAL EXPERIENCE/QUALIFICATIONS

- *A minimum of four (4) years of relevant experience including fundraising or sales experience*
- *Ability to develop and perform against a territory plan*
- *Proven organization skills and highly self-disciplined*
- *Excellent presentation and people skills are essential*
- *Excellent time management skills critical to success*
- *Excellent verbal and written communication skills*
- *Understanding of media and marketing*
- *Fluently bilingual*
- *Proficiency with technology and utilization of social media outlets.*
- *Tenacious, driven to succeed attitude, entrepreneurial spirit, team success oriented*

Nice to have:

- *Experience working at a management level position*
- *Experience working on not for profit campaigns and major fundraising events*
- *Familiarity with the Canadian Jewish Community and specifically the Montreal Jewish Community*
- *Strong fundraising and corporate sponsorship skills and background*
- *Experience working with volunteers*
- *Appreciation of and commitment to Israel*
- *Experience with fundraising software*

EDUCATION

University degree required.

RESUME SUBMISSION

Attention: Sarah Anderson

Subject Line – Campaign Director

Email: sarah.anderson@jnf.ca

Applications will be accepted until October 26, 2018. Only those selected for an interview will be contacted.